



Each inventory home offered by Apple Tree Construction is truly a custom built home. Our team of experienced professionals approaches each inventory home with the same attention to detail that we give our custom clients. If time is of the essence and you don't have 6-8 months for your home to be completed, or are simply too busy to stress about color palettes and product selections, an Apple Tree Inventory Home may be the perfect turnkey option!

STEPS TO PURCHASING AN APPLE TREE INVENTORY HOME

1. *Determine Your Budget & Pre-Qualify.* Apple Tree condominiums start at \$269K and single family homes range from the low \$300s to the high \$700s. We strongly encourage buyers to find a knowledgeable lender who is willing to learn what your financial goals are and provide financing options based upon your individual needs. Once this has occurred, you will have a better understanding of what you qualify for, and ultimately what your budget is when shopping for a new home.

2. *Check Out Our Inventory Online.* At any given time, Apple Tree may have 4-10 condominiums and single homes either ready for move-in or in various stages of construction. At Apple Tree we take great pride in the variety that we offer. Take the time to look at the photos, videos, and floor plans online.

3. *Visit in Person.* When you are ready to visit in person, give us a call to schedule an appointment so that a member of the Apple Tree team can show you everything that we have to offer. PLEASE NOTE: If a Realtor has introduced you to Apple Tree and will be accompanying you on your visit, accompanied you on your visit to it is important that you make us aware of this so we can be in contact with them regarding our Realtor Policies.

4. *Purchase Process.* In most cases, the price listed is the price that Apple Tree Inventory Homes sell for. If you would like to move forward with the purchase of an Apple Tree Inventory Home, an Apple Tree Team Member will generate a purchase and sale agreement for your review. After reviewing the agreement, which includes the price, the closing date, and the amount of the earnest money deposit, the agreement will be ready for signatures and an Earnest Money check.

5. *Final Walkthrough.* Prior to closing, an Apple Tree Representative will schedule a final walkthrough. This is your opportunity to ask questions, identify punch list items in need of repair, and learn how everything in your home works. During, or within a few days

following the final walkthrough, you will be provided with a copy of the Apple Tree Homeowner Orientation Manual, which includes product manuals, warranty information, and everything else you will need to enjoy your new home!

6. *Closing.* A representative from Pacific Alliance Title will contact you to schedule a session at your convenience to sign all appropriate documents to finish the purchase of your new home. Upon completion, the keys to your new home, along with a special welcome gift will be available at the Apple Tree Construction Office.